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FOR INFORMATION

SUPPLY OPERATIONS

Summary

The present document reviews UNICEF supply operations in 1989. It describes activities and work-load, highlighting supply volumes and analysing trends. Dollar figures describe approximate volumes only. The annexes provide statistical data supporting the discussion. All figures used are based on the latest data available at the time of printing and may not be final.

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GLOSSARY

Issue orders: Documents to record the issue of supplies from the Supply Division warehouse inventory.

Purchase orders: Documents issued by UNICEF to suppliers that formalize agreed terms for the purchase and delivery of supplies.

Procurement services: UNICEF assistance to Governments, United Nations agencies and non-governmental organizations (NGOs) working in fields benefiting children through the procurement of goods and services on request and on a cost pre-paid basis. A small handling charge is added by UNICEF to the cost of the supplies and services to cover the cost of extra administration and documentation.

Supply call-forward: A document issued by field offices specifying the supply component of programme assistance and including estimated cost and required delivery date. Procurement and/or warehouse action is initiated when Supply Division receives the document.

INTRODUCTION AND OVERVIEW

1. The supply operations of UNICEF account for 50 per cent of the dollar value of programme assistance. Supply Division also carries out procurement services (previously known as reimbursable procurement) as support to developing countries on behalf of Governments, donors, NGOs and other agencies. All supply operations involve Supply Division, whether related to procurement in developing countries, supplies provided through the UNICEF warehouse in Copenhagen or purchases for direct delivery from suppliers to field programmes.
2. During 1989, Supply Division continued to respond to the needs of the organization by further refining procedures and systems to ensure the timely response to programme requirements. There has been excellent progress in the upgrading of electronic data-processing hardware and the designing of computer programs to provide the capacity needed for the next decade. Long-term requirements for vaccines and essential drugs continue to be met by agreements covering needs that have been forecast at least 12 months in advance. The search for new suppliers has continued both in developing and industrialized countries so as to broaden the base of supply sources available to UNICEF. Working closely with the United Nations and the United Nations Development Programme, Supply Division is increasing its participation in the development of co-operation in procurement operations within the United Nations system.
3. During 1989, the Government of Denmark agreed to provide funding to expand the administration building in Copenhagen. With the co-operation of the Government of Denmark, work is under way on the design of the office facilities, and preliminary plans for the new structures have been prepared with ground-breaking expected in August 1990.

I. SUPPLY WORK-LOAD (EXCLUDING FREIGHT) 1/

4. The demand for supplies and equipment to be delivered directly from suppliers during 1989 was \$235 million. This was composed of supply call-forwards for UNICEF-supported programmes in the amount of \$205 million and requests for procurement services amounting to \$30 million.
5. Requests for standard items to be delivered through the warehousing and packing operations totalled \$76 million, of which \$23 million was from procurement services customers. To satisfy this demand and the work in progress at the end of 1988, production output in 1989 amounted to approximately \$72 million. The work in progress for standard items as of 31 December 1989 amounted to \$23 million.

II. PROCUREMENT SERVICES

6. Procurement services activities, including warehouse issues, for other United Nations agencies, Governments and voluntary organizations amounted to \$44 million, of which \$18 million was delivered directly from the warehouse. More than 200 Governments, United Nations agencies and NGOs used UNICEF procurement

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services. Fees collected against 1989 shipments to cover handling costs amounted to \$1,792,700. During the year, a new Executive Directive on procurement services established, among other things, a new Purchase Agreement with customers, procedure simplifications and a revised fee structure. Procurement services activity in 1989 is shown in annex II.

III. EMERGENCIES

7. Participation in Operation Lifeline Sudan required, among other items, the purchase and installation of a satellite communications link which facilitated communication between New York headquarters, Supply Division, Copenhagen, Nairobi and Khartoum. Towards the end of the year, Supply Division staff participated in a supply and logistics mission to Afghanistan, resulting in a year-end shipment to Kabul valued at \$225,000. It consisted largely of maternal and child health kits and hospital supplies.

IV. PURCHASE ORDERS

8. In 1989, UNICEF placed purchase orders totalling \$273 million, 2/ compared with \$248 million in 1988. Included in this figure is \$60 million used to replenish the warehouse inventory and \$22 million for procurement services undertaken by UNICEF for direct shipments to various Governments, United Nations agencies and NGOs. Purchase orders were placed with more than 2,400 suppliers in 132 countries for delivery to 117 countries. A total of 18,900 purchase orders was placed, with an average value of \$14,500 per order (see annex IV).

V. DEVELOPING COUNTRY PROCUREMENT

9. As the range of commodities available in developing countries continued to increase, new sources were identified and invited to participate in UNICEF procurement activities. Purchase orders placed in developing countries amounted to 28 per cent of the total, or \$78 million in 1989, compared to 23 per cent and \$56 million in 1988.

VI. MAJOR COMMODITIES PURCHASED

10. Major commodities purchased included vaccines and related equipment for universal child immunization (\$76 million), vehicles and spare parts (\$50 million), essential drugs (\$31 million), water supply and sanitation equipment and supplies (\$30 million), printing equipment and paper products (\$15 million) and hospital and medical supplies and equipment (\$15 million) (see annex I).

VII. SHIPMENTS

11. The Shipping Sections in New York and Copenhagen processed a total of 16,200 shipments equivalent to 50,000 metric tons and valued at \$276 million. The freight/value ratio (excluding inward shipments to the warehouse in Copenhagen) increased from 12.8 per cent in 1988 to 13.2 per cent in 1989.

VIII. PRICE DEVELOPMENTS

12. The unit value index of manufactured goods exports ^{3/} for developed countries increased from 120 at the third quarter of 1988 to 125 at the third quarter of 1989. An analysis of 1989 purchase prices for items for the warehouse inventory indicated an overall decrease of approximately 4 per cent compared with those of 1988.

IX. SUPPLY TRAINING ACTIVITIES

13. Training sessions on supply procedures and field office supply computerization were held in China, Guatemala and India. A supply conference for French-speaking countries was held in Lomé, Togo, in January 1989.

Notes

1/ Call-forwards and other supply operations are described in "An overview of UNICEF policies, organization and working methods" (E/ICEF/670/Rev.3).

2/ Statistical information is provided in annexes I to IV listing UNICEF suppliers in 1988 by value and country, supply delivery by country of destination, reimbursable procurement and procurement in developing countries, and major commodity groups purchased.

3/ United Nations, Monthly Bulletin of Statistics (advance information as of December 1989). The index is derived from national unit value indices and their conversion from national currencies into United States dollars.

Annex I

MAJOR COMMODITY GROUPS PURCHASED IN 1989 IN UNITED
STATES DOLLAR EQUIVALENTS

(Including procurement services, excluding provision for freight)

Commodity group	No. of line items <u>a/</u>	Related group total	Value (Millions of United States dollars)	Related group total
Vaccines	1 611		39.3	
Refrigeration equipment	1 626		20.9	
Syringes and needles	334		10.5	
Sterilizers	<u>195</u>	3 766	<u>5.1</u>	75.8
Motor vehicles	1 071		35.6	
Vehicles spares, accessories and supplies	2 250		8.6	
Vehicles, other	<u>557</u>	3 878	<u>5.8</u>	50.0
Drugs and antibiotics	<u>1 217</u>	1 217	<u>31.3</u>	31.3
Pipe and fittings	914		10.6	
Pumps and spares	955		10.6	
Drilling rigs and spares	413		4.8	
Drilling rig tools and accessories	513		1.7	
Drilling casings and well screens	80		1.3	
Compressors	<u>136</u>	3 011	<u>1.1</u>	30.1
Hospital and medical supplies	355		5.4	
Medical laboratory equipment and supplies	1 754		4.2	
Hospital equipment	441		4.2	
Medical instruments	<u>406</u>	2 956	<u>1.4</u>	15.2
Paper and converted products	1 252		8.1	
Bulk paper	169		4.2	
Reproduction equipment	1 627		1.8	
Packing materials	<u>166</u>	3 214	<u>1.1</u>	15.2
Wang computers and accessories	4 038		6.5	
Office supplies, including computers	<u>2 991</u>	7 029	<u>2.1</u>	8.6
Building material	2 220	2 220	6.2	6.2
Pharmaceutical production equipment	451	451	5.3	5.3
Audio-visual equipment and supplies	2 905	2 905	4.0	4.5
Kitchen equipment	533	533	2.0	2.0
Generating sets	178	178	1.9	1.9
Agricultural equipment	452	452	1.8	1.8
Classroom/office furniture	1 067	1 067	1.6	1.6
Supplementary foods	157	157	1.4	1.4
Books and periodicals	1 048	1 048	1.2	1.2
Textiles and blankets	217	217	1.2	1.2
Shelter supplies, including tents	246	246	1.0	1.0
Sanitation equipment	74	<u>74</u>	1.0	<u>1.0</u>
Subtotal		34 619		255.3
All others		<u>28 585</u>		<u>18.1</u>
GRAND TOTAL		<u>63 204</u>		<u>273.4</u>

a/ A line item is an item to be supplied (in any quantity).

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Annex II

PROCUREMENT SERVICES IN 1989 ON BEHALF OF GOVERNMENTS, ORGANIZATIONS
OF THE UNITED NATIONS SYSTEM AND NON-GOVERNMENTAL ORGANIZATIONS

	Purchase/issue order value (Thousands of United States dollars)
<u>Governments and government organizations</u>	
Italy	13 283
Bangladesh	4 461
Nigeria	3 181
United States Agency for International Development	1 760
Pakistan	1 561
Sudan	1 224
Danish International Development Agency	740
Ghana	694
United Republic of Tanzania	552
Nepal	507
Sierra Leone	344
Yemen	281
India	270
Democratic Yemen	259
Bhutan	243
Brazil	239
Australia	220
Swedish International Development Authority	220
Canada	217
Madagascar	190
Bolivia	187
Sweden	186
Oman	165
Liberia	142
Colombia	123
Ecuador	120
Japan	114
Philippines	107
Somalia	101
Guatemala	80
Organization of Petroleum Exporting Countries Fund	79
Central African Republic	78
Niue Islands	77
Nepal	74
Zaire	69
Libyan Arab Jamahiriya	66
Subtotal	<u>32 214</u>

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Purchase/issue order value
(Thousands of United
States dollars)

United Nations system

United Nations Population Fund	1 832
World Health Organization	1 750
United Nations Relief and Works Agency for Palestine Refugees in the Near East	377
United Nations Development Programme	280
Office of the United Nations High Commissioner for Refugees	202
United Nations Headquarters	60
Office of the United Nations Disaster Relief Co-ordinator	57
United Nations Capital Development Fund	50
Subtotal	4 608

Non-governmental organizations

Dansk Rode Kors, Denmark	3 683
Folkekirkens Nodhjaelp, Denmark	527
Institut Universitaire d'Etudes du Développement (Geneva)	444
Département Fédéral des Affaires Etrangères, Switzerland	368
African Medical and Research Foundation, Germany	229
Damien Foundation (Brussels)	184
Band Aid Malaria Control	155
Silvi-Nova, Sweden	128
African Recruitment Organization, Sweden	117
Bread for the World for Vietnam	95
Pasteur Institute of India	93
World Vision International	92
Actionaid, London	80
German Agency for Technical Co-operation	80
Nicaragua Medical Aid	70
United Mission to Nepal	69
Swiss Red Cross	68
Médecins Sans Frontières, France	67
Norwegian Church AID	64
Save the Children Fund	62
Freedom from Hunger Foundation	60
Wirtschaftsstelle Evangelischer Missionsgesellschaften GMBH (Hamburg)	56

Subtotal 6 791

Miscellaneous (under \$50,000) 795

Total orders placed 44 408

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Annex III

PURCHASE ORDERS AND ISSUE ORDERS PLACED IN 1989 BY COUNTRY OF
DESTINATION, INCLUDING PROCUREMENT SERVICES
(Excludes provision for freight)

	Value (Thousands of United States dollars)		Value (Thousands of United States dollars)
India	44 477	Afghanistan	1 500
Bangladesh	24 520	Burundi	1 479
Nigeria	14 746	Thailand	1 478
Sudan	13 064	Lebanon	1 445
United Republic of Tanzania	12 803	Central African Republic	1 389
Uganda	11 346	Peru	1 386
Ethiopia	11 274	Haiti	1 334
Pakistan	10 674	Guinea	1 301
China	9 020	Brazil	1 215
Viet Nam	7 069	Côte d'Ivoire	1 091
Kenya	6 768	Mauritania	960
Indonesia	5 795	Rwanda	926
Mozambique	4 942	Lao People's Democratic Republic	922
Iran (Islamic Republic of)	4 268	Namibia	791
Myanmar	4 181	Turkey	743
Nepal	4 081	Syrian Arab Republic	710
Iraq	3 578	Honduras	674
Angola	3 462	Gambia	665
Ghana	3 070	Lesotho	609
Morocco	2 904	Togo	594
Zimbabwe	2 802	Papua New Guinea	543
Mali	2 701	Liberia	480
Madagascar	2 640	Mexico	479
Yemen	2 585	Guinea-Bissau	466
Philippines	2 347	Colombia	454
Egypt	2 331	Jordan	441
Bhutan	2 200	Argentina	432
Democratic Yemen	2 165	El Salvador	401
Sierra Leone	2 003	Panama	387
Guatemala	1 980	Djibouti	381
Cambodia	1 959	Maldives	368
Senegal	1 947	Costa Rica	345
Zaire	1 924	Tunisia	333
Burkina Faso	1 891	Fiji	313
Benin	1 882	Botswana	309
Nicaragua	1 868	Ecuador	307
Malawi	1 776	Dominican Republic	303
Somalia	1 716	Cape Verde	297
Sri Lanka	1 690	Congo	289
Zambia	1 685	Cuba	282
Chad	1 681	Paraguay	278
Bolivia	1 546	Cameroon	274
Niger	1 507	All others under \$250,000	5 572
		Total	<u>283 787</u>

Annex IV

VALUE OF ORDERS PLACED FOR SUPPLIES AND EQUIPMENT IN 1989 BY COUNTRY
OF ORIGIN AND MAJOR SUPPLIERS (ORDERS TOTALLING \$50,000 OR MORE)

(Including procurement services, excluding provision for freight)

Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
ABU DHABI				25 500
AFGHANISTAN				147 400
ANGOLA				349 800
STAPEM ANGOLA	1	140 000	Cold-chain equipment	
SACILDE-SOCIEDADE ANGOLANA	1	101 200	Garden tools	
OTHER		108 600		
ARGENTINA				173 700
AUSTRALIA				566 900
HUNT'S MARINE PTY LTD.	2	161 100	Boats and barges	
VINIDEX TUBEMARKERS	1	84 800	Pipe and fittings	
OTHER		321 000		
AUSTRIA				3 635 900
BIOCHEMIE GMBH.	23	1 932 600	Drugs	
KELOMAT HAUSHALTSGERATE KG	19	1 168 700	Sterilizers	
GESTEINER INTERNATIONAL LTD.	49	273 300	Duplicators	
BEER GES. MBH (JOHANN)	2	67 600	Exercise books	
FORMAT WERK GES. MBH & CO.	1	55 300	Exercise books	
OTHER		138 400		
BANGLADESH				9 670 500
HOWLANDER PVC PIPE IND. LTD.	13	1 899 100	Pipes and fittings	
BANGLADESH CHEMICAL INDUSTRIES	8	1 178 000	Printing paper	
MIRPUR AGRICULTURAL WORKSHOP	17	1 159 400	Hand-pumps	
AL-ASIF ENGINEERING	18	751 100	Pipes and fittings	
KHALIDA FILTER & IRON INDUSTRIES	23	572 000	Pipes and fittings	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
BANGLADESH (continued)				
NATIONAL ORAL REHYDRATION PROJ.	6	511 000	Sugar	
GREENWAY TRADING COMPANY	11	314 400	Water treatment chemicals	
SAGAR PLASTIC INDUSTRIES LTD.	16	266 700	Hand-pumps	
MESSRS. LIRA INDUSTRIAL ENTERP.	4	197 200	Pipes and fittings	
AQUA ENGINEERING WORKS	3	174 500	Hand-pumps	
BOREWELL LIMITED	2	155 000	Hand-pumps	
AZIZ PIPES LIMITED	9	150 600	Pipes and fittings	
MESSRS. DAUD ENTERPRISE	15	148 100	Hand-pumps	
CONTINENTAL TRADERS	2	145 300	Hospital and medical supplies	
PIONEER PRINTING	5	111 100	Printing	
NWOOD UND STEEL COVPLEX	6	109 800	Hand-pumps	
R. S. TRADE INTERNATIONAL	14	92 900	Workshop tools	
M/S UNIVERSAL ENG. & FOUNDRY W.	6	91 300	Hand-pumps	
EDEN PRESS	2	90 200	Printing	
SHISHIR INDUSTRIES (PVT) LTD.	10	85 000	Hardware	
M/S ROBIN PRINTING & PACK. LTD.	3	83 400	Printing	
ESSENTIAL PRODUCT LTD.	2	77 700	Hand-pumps	
MONI PRINTERS	3	62 100	Printing	
AMADER BANGLA PRESS LTD.	2	56 900	Printing	
COMILLA ENG. & CASTING LTD.	3	54 600	Hand-pumps	
ESSENTIAL DRUGS COMPANY LTD.	3	54 500	Disinfectant	
SUMI PRINTING PRESS & PACKING	1	52 300	Printing	
OTHER		1 026 300		
BARBADOS				41 700

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
BELGIUM				2 735 200
PHARMACHEMIC S.A.	50	914 000	Drugs	
TERUMO CORP. BRUSSELS BRANCH	33	795 500	Needles	
CERESTAR	11	360 100	Glucose for oral rehydration	
NEW MANTA N.V.	1	157 000	salts (ORS)	
BELGIAN INT. SUPPLIERS N.V.	27	95 200	Blankets	
COLETTE (MACHINES)	1	83 300	Video equipment	
BECTON DICKINSON BENELUX S.A.	7	66 100	Drug production equipment	
FYNATRA	1	58 700	Hypodermic needles	
HACH EUROPE	15	58 200	Radio receivers	
OTHER		147 100	Water treatment equipment	
BELIZE				9 800
BENIN				138 600
BHUTAN				1 592 500
BHUTAN POLYTHENE COMPANY	2	1 361 700	Pipes and fittings	
OTHER		230 800		
BOLIVIA				273 300
BOTSWANA				54 100
BRAZIL				692 500
OBRA SOCIAL NOSCA SENHORA	1	275 900	ORS production equipment	
LUIS FERNANDO OTICAS INST.	1	56 500	Sterilizers	
OTHERS		360 100		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
BRITISH VIRGIN ISLANDS				7 000
BURKINA FASO				390 200
ETS KOROGO SALIF	4	64 600	Soap	
CICA BURKINA	1	55 500	Vehicles	
OTHER		270 100		
BURUNDI				518 600
UTEMA-TRAVHYDRO		69 400	PVC pipes and fittings	
GRAVIMPORT		54 200	Cement	
OTHER		395 000		
CAMBODIA				26 800
CAMEROON				10 100
CANADA				4 971 500
CONNAUGHT LAB LTD.	85	3 148 300	Vaccine	
CONPHARMA VACCINES LIMITED	35	953 500	Vaccine	
CANADIAN COMMERCIAL CORP.	14	301 300	Drugs	
CODAN PTY. LTD.	11	219 800	Radio receivers	
RALEIGH INDUSTRIES OF CANADA LIMITED	2	197 200	Bicycles	
OTHER		151 400		

Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
CAPE VERDE				25 300
CENTRAL AFRICAN REPUBLIC				333 900
CHAD				283 100
MINISTERE DE L'AGRICULTURE	5	154 400		
OTHER		128 700		
CHINA				2 528 500
CHINA NATIONAL LIGHT INDUSTRIAL	21	573 100	Medical instruments	
SHANGHAI MEDICINES & HEALTH				
PRODUCTS	10	359 100	Hypodermic needles	
CHINA NATIONAL MACHINERY IMPORT	49	271 100	Workshop tools	
CHINA NATIONAL MEDICINES AND				
HEALTH	32	236 600	Sterilizers	
SHANGHAI INSTRUMENTATION AND				
ELECTRONICS	38	213 700	Scales	
SHANXI TECHNICAL	8	129 900	Knitting/weaving equipment	
CHINA NATIONAL LIGHT INDUSTRIAL				
PRODUCTS	2	110 000	Musical instruments	
CHINA GREAT WALL GROUP & EXP.	4	99 000	Computers & accessories	
CHINA NATIONAL AUTO INDUSTRY	9	62 700	Trucks	
GUANG AN COUNTY WOOD COMPANY	1	58 200	Wood for furniture	
GUANG AN COUNTY AGRICULTURAL				
MATERIAL CO.	1	50 500	Fertilizers	
OTHER		364 600		
COLOMBIA				267 900
BELJING AUTOMOBILE MOTORBILE				
IMPORT & EXPORT	1	267 900	Vehicles	
COMOROS				12 400
COSTA RICA				183 200

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
COTE D'IVOIRE				
PREMOTO SOGIEXCI	9	62 700	Vehicles	200 500
OTHER		137 800		
CUBA				400
CZECHOSLOVAKIA				330 100
PRAGOEXPORT	10	193 900	Vinyl bags	
CENTROTEX FOREIGN TRADE COMPANY LIMITED	2	109 000	Blankets	
OTHER		27 200		
DEMOCRATIC YEMEN				15 400
DENMARK				11 204 600
VESTFROST A/S	54	1 800 200	Refrigerators	
ASIK APS	23	1 400 600	Hypodermic syringes	
TOYOTA DANMARK A/S	121	753 300	Vehicle spares	
INGERSOLL RAND	23	589 200	Compressors	
KJAER & KJAER WORLDWIDE	10	578 500	Vehicles	
SANDVED DAIRIES A/S	4	575 600	Drugs	
DANSU	7	519 500	Drugs	
DEUTZ-MWM DANMARK	9	386 500	Drilling rig	
GRUNDFOS INTERNATIONAL A/S	3	261 600	Pumps	
CHR. BUKKEHAVE & SON	5	254 600	Vehicles	
AMBU INTERNATIONAL	13	226 800	Hospital equipment	
LUXO LAMPER A/S	10	219 800	Lamps	
JESSEN JURGENSEN A/S (H)	24	212 700	Cold-chain equipment	
PHARMACIA A/S	1	195 100	Drugs	
ABC HANSEN	3	188 800	Grinding mills	
SCS INTERNATIONAL	7	176 600	Grinding mills	
PHARMA-PLAST A/S	3	169 500	Hypodermic syringes	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
DENMARK (continued)				
PHARMA VINCI A/S	4	161 400	Drugs	
GOECKER HANDEL A/S	61	150 000	Projectors	
CROWN GUMMED PAPER A/S	9	131 100	Refrigeration equipment	
KEMITERM ENGINEERING	1	109 600	Vaccine production equipment	
MISSION PHARMA A/S	2	102 200	Medical plastics	
LARSEN (HUGO V)	22	93 600	Printing supplies	
JOKA PLASTIC-EMBALLAGE A/S	10	82 500	Medical plastics	
ESKOFOT A/S	2	69 100	Printing machines	
BORG & BIGUM	4	62 300	Clothing	
TREFFCO A/S	7	60 600	Drilling rigs	
FOSTER SCANDIA	1	58 900	Cold rooms	
EAC TRADEX	4	56 500	Printing machinery	
SOEBY SUNICE	1	54 300	Photo-voltaic equipment	
GRUNDFOS WATER EQUIPMENT	6	50 200	Pumps and spares	
OTHER		1 453 400		
DJIBOUTI				70 600
DOMINICA				3 000
DOMINICAN REPUBLIC				99 500
ECUADOR				6 100
EGYPT				731 600
RIVA COMPANY	1	252 000	Syringes	
BL AMERIA CO.	1	139 500	Packing for ORS	
OTHER		340 100		
EL SALVADOR				109 200

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
ETHIOPIA				1 428 800
RIBS	1	82 700	Construction material	
AFRICA METAL WORKS	1	87 400	Sanitation equipment	
REGIONAL PLANNING OFFICE N.W.	2	103 300	Construction material	
SHOA RRC	2	127 200	Textiles	
OTHER	1	028 200		
FLJI				80 600
FINLAND				2 022 900
FINNISH SUGAR CO. LTD.	2	1 375 900	Sugar for ORS	
HUURRE OY	24	188 700	Cold rooms	
FINNISH PAPER MILLS ASSOCIATION	2	156 600	Paper	
OY LILJENDALS BRUK AB	1	83 700	Materials handling equipment	
OTHER		218 000		
FRANCE				19 415 300
INSTITUT MERIEUX PRODUCTION	182	7 693 000	Vaccines	
PASTEUR VACCINS	144	3 168 100	Vaccines	
SEDAPHARM	19	1 936 500	Drugs	
GUERBET (LABORATOIRES)	28	1 253 100	Drugs	
PEUGEOT (CYCLES)	8	663 000	Motorcycles	
SOVEMA	7	529 100	Well screens	
BECTON DICKINSON	19	504 400	Hypodermic syringes	
RENAULT VEHICULES INDUS.	6	428 100	Trucks	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
FRANCE (continued)				
SODEXA	23	382 500	Vehicles	
GROUPE TUBAFOR	6	350 200	Pumps and spares	
PARIS CHEMICAL INTERNATIONAL	9	346 900	Drugs	
CITROEN CHAMP DE MARS	1	305 300	Vehicles	
ARJOBEX S.N.C	7	272 300	Printing paper	
USIFROID	1	192 300	Vaccine production equipment	
REVIMA SOCIETE	1	132 800	Aircraft repair	
PANPHARMA LABORATORIES	2	114 200	Drugs	
VERGNET S.A.	1	98 300	Hand-pumps	
RENAULT (REGIE NATIONALE DES USINES)	9	97 100	Vehicles	
GEOTRADING	12	93 300	Computers and accessories	
IMPRIMERIE 34	1	77 600	Printing of charts	
LOMBARDINI/GENELEC	6	77 600	Agricultural equipment	
PEUGEOT (AUTOMOBILES)				
SERVICES EXPORT	19	54 000	Vehicle spares	
OTHER		645 600		
GAMBIA				700
GERMAN DEMOCRATIC REPUBLIC				169 300
GERMED -EXPORT - IMPORT	2	63 700	Drugs	
ZEISS JENA (VEB CARL)	2	55 900	Microscopes	
OTHER		49 700		
GERMANY, FEDERAL REPUBLIC OF				16 550 200
HOECHST AG	109	2 273 000	Vaccines	
HELM PHARMACEUTICALS GMBH	19	1 134 400	Bandages	
HENKE SASS WOLF GMBH	8	1 068 400	Hypodermic syringes	
LOMAPHARM-RUDOLF	19	994 300	Drugs	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
GERMANY, FEDERAL REPUBLIC OF (continued)				
K.B.I. KUNSTSTOFFBEUTEL	6	835 200	Drugs	
DAIMLER - BENZ AG	14	652 300	Trucks	
SEYFERT WELLPAPPE GMBH & CO.	46	560 700	Packing	
ERNST KOMROWSKI AND CO.	21	566 400	Galvanized pipe	
PREUSSAG AG	8	498 800	Drilling casings	
DRIAM METALLPRODUKT GMBH	2	481 500	Drug production equipment	
VOGEL & HALKE GMBH & CO.	7	430 500	Scales	
SANAVITA	12	400 200	Drugs	
NUTRICHEM	1	360 300	Drugs	
ROTEXMEDICA GMBH	7	335 500	Drugs	
BRAUN MELSUNGEN INTERNATIONAL	5	324 000	Drugs	
KUNERT WELLPAPPE	26	321 000	Packing cartons	
STROEMBERG (FA. NIELS)	8	307 400	Hypodermic syringes	
CHEMISCHE FABRIK KIRSCH	14	300 700	Chemical reagents	
GLATT (WERNER)	2	270 600	Drug production equipment	
DEKNATEL MEDIZINISCHE PRODUKTE GMBH	12	233 100	Suture needles	
PUMPEN-BOESE KG	4	211 500	Steel pipe	
SIEMENS AG	5	192 800	Hospital equipment	
ROTA APPARATE UND MASCHINENBAU	3	180 100	Laboratory equipment	
UHLMANN MASCHINENFABRIK	2	175 200	Drug production equipment	
SERAG-WIESSNER CATGUT FABRIKEN	6	128 300	Suture needles	
BRAUN MELSUNGEN AG	6	120 300	Hypodermic needles	
NEMMERT GMBH & CO.	15	116 400	Sterilizers	
MAX MEIER GMBH & CO.	6	111 700	Folding furniture	
HEIDELBERGER DRUCKMASCHINEN	8	106 700	Printing machinery	
MILLER - JOHANNISBERG DRUCKMASCHINEN	3	99 300	Printing machinery	
DENK OHG	5	98 900	Drugs	
HETTICH (ANDREAS)	12	95 500	Centrifuges	
ROVEMA VERPACKUNGSMASCHINEN	4	86 400	Drug production equipment	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
GERMANY, FEDERAL REPUBLIC OF (continued)				
THYSSEN STAHLUNION EXPORT	3	86 200	Building materials	
KINDERMANN AND CO. GMBH	7	84 000	Projectors	
HERLITZ GMBH & CO. KG	2	82 300	Exercise books	
HOECHST AKTIENGESELLSCHAFT	2	78 300	Drugs	
ERWEKA APPARATEBAU GMBH	1	78 000	Laboratory equipment	
FRESENIUS	2	71 800	Drugs	
BUDZINSKY + HOER	7	69 800	Tents	
KRATZ (FA. ERNST)	8	65 200	Suture needles	
KARL OTTO BRAUN KG	2	64 600	Bandages	
KOCH KG (DR. PAUL)	4	63 400	Hospital equipment	
STROMEYER GMBH & CO.	6	53 900	Tents	
SARTORIUS GMBH	11	52 500	Vaccine production equipment	
GRAMM OHG (KARL)	7	50 300	Bandages	
OTHER		1 578 500		
GHANA				226 900
GRENADA				15 600
GUATEMALA				1 110 800
POLYMER S.A.	4	192 700	PVC pipes and fittings	
TUBOVINIL S.A.	7	190 800	PVC pipes and fittings	
PAN AMERICAN HEALTH ORGANIZATION	6	108 600	Vaccines	
DURMAN ESQUIVEL S.A.	3	51 900	PVC pipes and fittings	
OTHER		566 800		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
GUINEA				106 100
GUINEA-BISSAU				50 600
GUYANA				4 200
HAITI				226 900
HONDURAS				199 500
HONG KONG				2 945 900
ON HING PAPER CO. LTD.	9	1 227 800	Printing paper	
MANSHIONLY MANUFACTURERS LTD.	2	586 600	Building materials	
A. ANDREWS & CO. (MAIL ORDER)	135	406 700	Computer equipment	
RICHARD KWAN ORIENTAL SUPPLIERS LTD.	91	281 600	Video equipment	
UNITED INTERNATIONAL SUPPLIERS	16	68 200	Projectors	
ANDREWS & CO. (MAIL ORDER)	21	64 600	Stoves	
UNIVERSAL PRINTING EQUIPMENT	2	59 100	Printing machinery	
OTHER		251 300		
HUNGARY				3 163 900
MEDIMPEX	160	3 155 400	Drugs	
OTHER		8 500		
INDIA				29 301 300
MAHINDRA N. MAHINDRA	48	5 447 800	Jeeps and vans	
INALSA LTD.	52	5 188 300	Vaccine carriers, cold boxes and spare hand-pumps	
HINDUSTAN SYRINGES	3	1 292 200	Glass syringes and reusable needles	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
INDIA (continued)				
TOP SYRINGE MFG CO.	4	1 258 300	Glass syringes	
BLOWKINGS	11	1 003 600	Vaccine	
MURTI ENTERPRISES	22	900 400	Hand-pumps	
TATA ENGINEERING	5	868 500	Trucks	
STRAW PRODUCTS	2	491 700	Paper	
CORONATION LITHO	3	472 000	Printed materials	
ATLAS COPL (INDIA) LTD.	1	469 200	Drilling rigs	
MEERA AND CEIKO PUMPS	29	439 200	Hand-pumps	
SAGAR ELECTRICALS	16	422 800	Voltage stabilizer	
FABWELL ENGINEES	4	422 700	Autoclaves	
ZENITH LTD.	9	415 600	Steel pipes	
SWACH FOUNDATION	2	406 100	Books and training kits	
AJAY INDUSTRIAL CORP.	15	393 600	Hand-pumps	
SWARAJ MAZDA LTD.	5	366 200	Trucks	
VARUN ENTERPRISES	7	348 600	Hand-pumps	
SATYAJWALA ENGG	2	344 000	Kerosene stove	
N. P. T. OFFSET	4	317 000	Printed materials	
JINDAL PIPES LTD.	4	311 900	Steel pipes	
STATE GOVERNMENTS	11	290 200	Miscellaneous	
B.I. AND A CASTINGS	11	285 100	Hand-pumps	
HARYANA STATE SMALL INDUSTRIES	5	267 900	Kerosene stoves	
JAIN TUBE CO.	9	237 900	Steel pipes	
BHUTAN POL. CO.	2	232 000	HDP pipes	
YORK SCIENTIFIC IND.	4	225 000	Sterilizing drums	
AJANTA OFFSET	5	180 500	Printed materials	
GUJARAT STEEL TUBES	1	173 300	Steel pipes	
KARNATAKA WATER PUMPS	10	173 300	Hand-pumps	
EQPT DE CHANDIGARH	1	161 100	Racks for sterilizers	
MACH. BUILD INDUSTRIES	4	159 800	Salt iodization plants	
BAJAJ TEMPO LTD.	3	147 600	Vans and trucks	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
INDIA (continued)				
GARGYA RESEARCH	3	145 400	Voltage stabilizers	
TATA EXPORTS	4	143 100	Trucks	
NEW JACK PRINTING WORKS	2	128 800	Printed materials	
KARNATAKA ANTIBIOTICS LTD.	4	123 800	Drugs	
ECONOMY INDUSTRIES	2	121 900	Kerosene stoves	
P.S. PRESS SERVICES	3	115 600	Printed materials	
ELECTRO MECH. CORP.	1	108 000	Kerosene stoves	
PREMIER METAL WORKS	1	107 400	Kerosene stoves	
VOLUNTARY HEALTH ASSOCIATION OF INDIA	8	106 400	Books	
PREMIER DEEPWELL HAND PUMPS	4	104 500	Hand-pumps	
METHODEX SYSTEMS	6	103 400	Kardex cabinets	
THOMSON PRESS LTD.	10	102 000	Printed materials	
BHARAT ENTERPRISES	1	100 500	Hand-pumps	
MADURA APPAREL	2	89 600	Cloth	
THE TRIBUNE PRESS	2	87 200	Printed materials	
STELLAR OFFSET	5	85 800	Printed materials	
NU TECH PHOTOLITHO	6	83 000	Printed materials	
SPAN PUMPS LTD.	4	82 300	Hand-pumps	
DYNAM PLASTICS	1	82 300	Ice packs	
PARKSON PRINTERS	4	81 800	Printed materials	
M. M. AND CO.	5	80 200	Hand-pumps	
NATIONAL PLASTIC INDUSTRIES	3	78 900	Ice packs	
MAYAR PRINTERS	7	73 800	Printed materials	
GOYAL PIPE FITTINGS	1	66 300	Steel pipe fittings	
INDIAN SEWING MACHINE	7	61 600	Sewing machines	
ESCORTS LTD.	9	61 100	Motorcycles	
CALCUTTA SECURITY PRINTERS	1	61 000	Printed materials	
FACIT ASIA	27	55 100	Typewriters	
DEES PISTONS	6	54 400	Hand-pumps	
HANUMAN JUTE MILLS	1	53 500	Jute bags	
WIPRO INFO TECH	6	52 100	Computers	
MEIHA OFFSET WORKS	1	51 700	Printed materials	
KINETIC ENGINEERING	14	51 700	Motorcycles	
PERTECH COMPUTERS	3	50 200	Computers	
OTHER	2	233 300		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
INDONESIA				1 589 300
PT COMBIPHAR	7	415 900	Drugs	
P.T. GRAMEDIA	6	191 700	Printing	
PT. SUBAHTERA SENI GRAFIKA	7	134 000	Printing	
PT DAYA BARU AGUNG	1	120 900	Hand-pumps	
PT KIMIA FARMA	2	105 400	Drugs	
P.T. CENTRAL SARI MEDICAL SUPPLIES	4	85 300	Bandages	
PERUSAHAAN TIMBANGAN "HANDOJO"	2	82 100	Scales	
P.T. SASTRA TJITRA, JL	6	77 700	Printing	
PT TEMPRINT	3	58 100	Printing	
OTHER		318 200		
IRELAND				2 492 300
RIMA PHARMACEUTICALS LTD.	45	1 995 600	Drugs	
OVELLE LIMITED	16	212 200	Drugs	
TOGHA LIMITED	1	107 700	Hospital supplies	
OTHER		176 800		
ISRAEL				44 400
ITALY				13 872 900
SCLAVO SPA	87	2 203 100	Vaccines	
OMSA SPA	34	1 589 500	Hospital furniture	
SCHERER SPA	8	1 159 900	Drugs	
GEYMONAT SPA	3	1 064 400	Drugs	
PHARMAGEL SPA	12	672 000	Drugs	
LAB. FARMACOLOGICO MILANESE	7	563 900	Drugs	
FIAT IVECO SPA	11	540 100	Trucks	
MEDISCA	66	522 700	Drugs	
ELECTROLUX COMMERCIALE	4	440 300	Cold-chain equipment	
CHEMIL FARMACEUTICA SRL	7	374 900	Drugs	
DAC SRL	62	341 800	Cold-chain equipment	
QUATTRO ELLE SPA	3	297 100	Vaccine carriers	
TUBIMAR ANCONA SPA	4	246 200	Galvanized pipe	
SOLLIMEX AB	9	219 600	Generating sets	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
ITALY (continued)				
LUIGI OLEOTTI	11	212 700	Sterilizers	
MISA SYD REFRIGERAZIONE SPA	5	189 000	Cold rooms	
INGERSOLL RAND INTERNATIONAL SALES	1	174 300	Drill rigs	
ALFA INTES	5	167 500	Drugs	
SAPONERIE M. FISSI SPA	6	164 900	Detergents	
3M ITALIA SPA	2	156 400	X-ray film	
PNEUS ACQUI	39	151 600	Tires	
TIPOGRAFIA TORINESE SPA	4	145 300	Printing	
LUCINI & TALMAZZINI	4	142 200	Sterilizers	
IPAS SPA	6	138 400	Hypodermic syringes	
IMO	10	126 000	Generating sets	
CAPRARI FABRICA ITALIANA POMPE	7	122 600	Pumps	
GALENO	5	121 000	Sterilizers	
SILFE SPA	2	119 400	Cold-chain equipment	
INDUSTRIE RIUNITE EUROMESTICI	8	117 000	Refrigerators	
RADIUMFARMA INT. SRL	10	116 500	Drugs	
ELKO ORGANIZATION SRL	1	105 100	Medical supplies	
SOLIMENE GINO	29	95 500	Tires	
ACME MOTORI	5	79 700	Pumps and Spares	
UBOLDI SPA (CESARE)	15	78 700	Workshop tools	
PARDINI SPA (ORESTE)	8	78 700	Pots and pans	
ROSSI GRUPPI ELETTROGENI SPA	3	77 400	Generating sets	
TECHNOLOGY TRADING SRL	15	75 600	Safety clothing	
SALUS SRL (BILANCE)	2	70 800	Scales	
ERGON-SUTRAMED SRL	1	70 100	Medical supplies	
WALKER PEN SPA	5	68 100	Pens	
PIRELLI SPA	2	67 800	Tires	
INTERDAS	4	61 800	Refrigeration	
ITALCEMENTI SPA	18	59 800	Cement	
LANMAR SPA	2	56 400	Pumps	
OFFITAL	11	55 100	Office	
CARTIERE RUDOLFO REGUZZONI	4	53 200	Paper	
OTHER		118 800		

Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
JAMAICA				300
JAPAN				35 770 700
TOYOTA MOTOR CORPORATION	484	14 578 300	Vehicles	
KINSHO-MATAICHI CORP.	59	5 908 700	Vehicles	
SUZUKI MOTOR CO. LTD.	199	2 527 000	Motorcycles	
JAPAN BCG LABORATORY	46	2 353 800	Vaccines	
ITOH & CO. LTD. (C)	32	1 951 000	Vehicles	
HONDA TRADING CORP.	77	1 565 400	Motorcycles	
SONY CORP.	79	1 149 100	Audio-visual equipment	
ICHIKAWA	24	832 400	Hypodermic needles	
NISSAN	45	805 000	Vehicles	
ARANO & CO.	110	749 700	Tires	
EISAI CO. LTD.	17	588 100	Vaccines	
KINSHO-MATAICHI CORP.	5	573 800	Paper	
YAMAHA MOTOR CO. LTD.	45	413 000	Motorcycles	
SUGIYAMA INDUSTRIAL CO.	9	191 000	Sterilizers	
OTSUKA PHARMACEUTICAL CO. LTD.	4	177 500	Drugs	
MURANAKA MEDICAL INSTRUMENTS	8	141 100	Sphygmomanometers	
SAMPOH TRADING CO. LTD.	37	127 400	Photocopier	
ELMO COMPANY LTD.	7	117 000	Projectors	
DAIICHI KOGYO CO. LTD.	3	101 800	School furniture	
NISSEI TRADING CO. LTD.	27	95 600	Audio-visual equipment	
NIC INTERNATIONAL CORP.	20	88 400	Video	
TSUBASA INDUSTRY CO. LTD.	9	87 300	Hypodermic needles	
OLYMPUS OPTICAL CO. LTD.	7	66 800	Microscopes	
YANASE WATCH K.K.	3	57 600	Hypodermic needles	
TOITU OPTO-ELECTRO CO. LTD.	9	51 100	Hospital equipment	
OTHER		472 800		
JORDAN				185 000

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
KENYA				2 473 700
M/S MAN GRAPHICS LTD.	20	380 300	Printing	
M/S RYCE MOTORS LTD.	2	175 400	Vehicles	
BONAR (E.A) LTD.	7	96 200	Shelter supplies	
OLIVETTI EQUATORIAL LTD.	15	83 400	Computer and accessories	
MECOL LTD.	16	75 600	Office furniture	
SHARIFF & SONS LTD. (A)	7	52 100	Blankets	
OTHER	1	610 700		
LAO PEOPLE'S DEMOCRATIC REPUBLIC				5 600
LEBANON				467 400
MR. FAYEZ HATAHET	1	50 900	Family kits	
OTHER		416 500		
LESOTHO				79 400
LIBERIA				90 700
LUXEMBOURG				9 500
MADAGASCAR				340 500
MALAWI				443 300
MALAYSIA				1 517 100
SYARIKAT GIBSON PERNIAGAAN	3	946 400	Latrine pans	
STAREX TRADING CO.	12	562 800	Cement	
OTHER		7 900		
MALDIVES				77 600

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
MALI				1 035 900
ASTRAM	1	56 400	Vehicle spares	
OTHER		979 500		
MALTA				700
MARSHALL ISLANDS				11 000
MAURITANIA				161 000
MAURITIUS				65 600
MEXICO				237 300
MOROCCO				711 800
SOCIETE 31	6	96 800	Computers and accessories	
ENTREPRISE AJAHA AHMED	1	51 400	Cement	
OTHER		563 600		
MOZAMBIQUE				707 800
PETROMOC E.E	12	70 100	Fuel	
TEXLOM S.A.R.L.	7	64 800	Textiles	
OTHER		572 900		
MYANMAR				768 200
TIMBER CORPORATION AHLONE	2	346 600	Timber	
CERAMIC INDUSTRIES CORP.	6	161 900	Cement	
OTHER		259 700		

Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
NAMIBIA				273 800
NEPAL				965 400
NEPAL PLASTICS	3	295 100	HDP pipes	
NEPAL POLYTHENE + PLASTIC LTD.	2	134 500	HDP pipes	
OTHER		535 800		
NETHERLANDS				4 878 400
MEDICOPHARMA (NV)	18	1 098 600	Drugs	
LEER MEDICAL (VAN)	5	762 500	Hypodermic syringes	
MELCHEMIE HOLLAND B.V.	9	509 000	Insecticides	
DUCHMED	17	385 700	Medical rubber goods	
TULP B.V. (DRUKKERIJ)	21	320 100	Printing	
DYKA INT. B.V.	5	264 700	Pipes and fittings	
CALUMATIC B.V.	1	235 700	Drug production equipment	
BUEHRMANN PAPIER EXPORT B.V.	17	203 600	Paper	
LODEWIJKX INTERNATIONAL	1	147 700	Drill rigs	
GEMCO INTERNATIONAL	3	137 200	Vehicles	
PETRON B.V.	10	135 100	Drilling fluids and chems	
WAVIN OVERSEAS B.V.	3	128 900	Pumps	
I.D.A. (STICHTING)	22	111 000	Drugs	
UNILEVER EXPORT	1	56 100	Soap	
OTHER		382 500		
NICARAGUA				216 800
PAN AMERICAN HEALTH ORGANIZATION/ WORLD HEALTH ORGANIZATION	2	102 800	Vaccines	
OTHER		114 000		
NIGER				441 000
ASSOUMANA MOHA	11	88 700	Garden tools	
OTHER		352 300		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
NIGERIA				754 700
NORWAY				3 566 600
WEIDERS FARMASOYTISKE A/S	13	1 045 100	Drugs	
HVARINGS GRAFISKE A/S	12	862 000	Printing	
PETRON A/S	23	495 700	Tractors	
ARWI A/S	2	320 700	Scales	
HUNSFOS FABRIKKER	2	223 600	Paper	
COMPACT A/S	1	103 400	Foods	
NORWEGIAN CONTRACTING CENTER A/S	4	95 800	Trailers	
EB - NERA	2	77 200	Telefax equipment	
GIERISEN A/S	2	66 700	Tents	
RIDDERVOLD & CO. A/S	4	56 200	Hospital utensils	
OTHER		220 200		
OMAN				19 100
PACIFIC ISLAND TERRITORIES				4 000
PAKISTAN				2 321 900
PAKISTAN ENGINEERING COMPANY LTD.	2	246 700	Pipe and fittings	
TECHNIMEN GEMA LTD.	30	201 100	Surgical instruments	
ACCURAY SURGICAL LTD.	17	188 300	Surgical instruments	
BASHIR JAMIL & BROS.	14	173 600	Surgical instruments	
HILBRO LTD.	10	118 500	Surgical instruments	
SHAHEEN MACHINERY STORE	1	110 700	Books	
P. INSTRUMED (PVT) LTD.	19	109 000	Surgical instruments	
DACAAR DANISH COMMITTEE FOR AID TO	2	93 100	Pipe and fittings	
RASOOL BUX & SONS	8	64 600	Computers and accessories	
OTHER		1 016 300		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
PANAMA				132 500
PAPUA NEW GUINEA				54 000
PARAGUAY				10 600
PERU				81 600
PHILIPPINES				918 500
POLYFOAM CHEMICAL CORP.	4	105 700	Vaccine cold boxes	
POLYFOAM CHEMICAL CORP.	7	94 000	Vaccine carriers	
OTHER		718 800		
POLAND				854 300
VARIMEX	12	740 900	Kit boxes	
LABIMEX	6	109 400	Microscopes	
OTHER		4 000		
PORTUGAL				262 700
HIPOLITO S.A.R.L. (CASA)	6	129 000	Sterilizers	
M. MARQUES DAS NEVES, LDA	1	57 600	Pumps and spares	
OTHER		76 100		
REPUBLIC OF KOREA				963 100
DAEWOO CORP.	8	820 300	Galvanized pipe	
SIRHAN MOOLSAN CO. LTD.	6	80 600	Bags	
OTHER		62 200		
RWANDA				156 900
SAINT KITTS AND NEVIS				300

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
SAINT VINCENT AND THE GRENADINES				6 400
SENEGAL				1 227 300
INSTITUT PASTEUR DE DAKAR	5	418 300	Vaccine	
TEXACO	5	93 100	Fuel	
SOCIETE INDUSTRIELLE DU FLEUVE	1	91 400	Fencing	
IRANSEN & SHELL	15	73 100	Fuel	
TOTAL	10	71 300	Fuel	
SOCIETE SENEGALAISE DES PETROLES BP	8	59 900	Fuel	
OTHER		420 200		
SIERRA LEONE				117 800
MESSRS. M. M. CORPORATION LTD.	5	61 100	Medical plastic goods	
OTHER		56 700		
SINGAPORE				833 100
WINDMILL INT. PTE. LTD.	6	172 500	Cement	
SEKISUI SINGAPORE PTE. LTD.	3	84 800	Pipe and fittings	
WHITE STAR (S) PVT. LTD.	12	67 000	Photocopiers	
UNIWEID HOLDINGS PTE. LTD.	4	60 700	Construction material	
BIZLAND SYSTEMS PTE. LTD.	8	51 400	Wang computers and accessories	
OTHER		396 700		
SOLOMON ISLANDS				25 000
SOMALIA				43 000

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
SPAIN				
VITAPHARM (LABORATORIO)	4	66 800	Drugs	111 000
OTHER		44 200		
SRI LANKA				622 200
EXCELLENT MANUFACTURERS ENTERPRISES	8	146 300	Hand-pumps	
CHEMICAL INDUSTRIES (COLOMBO) LTD.	5	97 700	Hand-pumps	
OTHER		378 200		
SUDAN				542 600
MINISTRY OF HEALTH	1	231 100	Fuel	
SHELL CO. SUDAN LTD.	1	60 000	Fuel	
OTHERS		251 500		
SURINAME				18 800
SWAZILAND				263 900
RUPEES (PTY) LTD.	26	84 400	Pumps and spares	
OTHER		179 500		
SWEDEN				14 196 200
ELECTROLUX LEISURE APPLIANCES	138	5 893 800	Refrigerators	
ATLAS COPCO ENERGY AB	66	1 502 700	Drilling rigs	
SOLLIMEX AB	55	1 257 400	Generating sets	
ILMEG SYSTEM AB	25	878 500	Drilling rigs	
MOTALA METALLTRYCKNING AB	22	566 800	Hospital utensils	
WERIHER MARKETING AB	32	411 400	Galvanized pipes	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
SWEDEN (continued)				
EKORILL AB	15	395 200	Drilling rig spares	
SAAB - SCANIA	7	330 300	Vehicle spares	
ABEM AB	15	318 900	Surveying equipment	
GEOTAG AB	16	302 500	Surveying equipment	
DISTRI PARTS SWEDEN AB	37	231 300	Refrigerator spares	
VOLVO	8	214 300	Vehicles and spares	
BJOERSELL AB J.F.	116	188 100	Office supplies	
FACIT	12	187 200	Typewriters	
NISSAN AB RW	4	182 600	Plastic packaging	
MOELNLUCKE HEALTH CARE AB	2	160 900	Bandages	
TGB, BORRINGENJOERERNA	4	159 000	Well-test equipment	
MENOX AB	6	128 400	Hospital equipment	
COPYFAX INT. KB	9	97 400	Projectors	
EKS INT.	3	97 200	Scales	
MUNKEDALS AB	10	93 500	Paper	
LUNA INT.	23	89 700	Workshop tools	
OPTIMUS AB	6	64 900	Sterilizers	
TIBNOR	2	54 800	Galvanized pipes	
OTHER		389 400		
				10 561 600
SWITZERLAND				
RIVOPHARM S.A.	38	3 895 200	Drugs	
SIBIR LTD.	33	2 697 000	Refrigerators	
SWISS SERUM & VACCINE INSTITUTE	80	1 921 700	Vaccines	
VIFOR S.A.	7	695 400	Drug packaging equipment	
BIOENGINEERING AG	5	397 400	Vaccine production equipment	
SERVIPHARM LTD	4	149 600	Drugs	
BERLINGER & CO. AG	14	144 600	Refrigerator equipment	
LIMESS AVIATION LIMITED	3	112 500	Aircraft repair	
WIPF VERPACKUNGEN	2	78 300	Drugs	
VARIAN AG	1	76 900	Laboratory equipment	
OTHER		393 000		

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
THAILAND				1 736 200
THAI PHATANASIN (CHIN SENG) LTD.	15	423 700	Galvanized pipe	
P & C STATIONERY	31	201 600	Play materials	
C.K. SUPPLY ENGINEERING LTD.	10	85 800	Pipe fittings	
PEONY BLANKET INDUSTRIAL CO. LTD.	2	78 400	Blankets	
SUPANIT	10	68 900	Printing	
OTHER		877 800		
TOGO				85 400
TONGA				6 800
TURKEY				309 700
UGANDA				255 000
UNION OF SOVIET SOCIALIST REPUBLICS				1 737 100
VV/ TECHNOEXPORT	16	1 583 500	Cement	
V/O MEDEXPORT	1	153 600	Drugs	
UNITED KINGDOM				13 822 300
EVANS MEDICAL	52	2 089 800	Vaccines	
PRESTIGE GROUP UK PLC.	35	2 034 000	Sterilizers	
SALTER INDUSTRIAL MEASUREMENT	8	772 500	Scales	
SCANDAK INT. LTD.	28	643 300	Drilling equipment	
PASHLEY LTD.	26	504 300	Bicycles	
LAND ROVER LTD. DIRECT SALES	11	482 800	Vehicles	
SHELL INTERNATIONAL TRADING CO.	1	428 000	Fuel	
GELLATLY HANKEY (OVERSEAS) LTD.	131	389 700	Copiers	
HALIFAX TOOL CO. LTD.	20	373 500	Drilling rig spares	
PHILIPS SCIENTIFIC	3	370 600	Laboratory equipment	
MANESTY MACHINES LTD.	2	350 100	Drug production equipment	
MWG VEHICLES LIMITED	6	317 500	Trucks	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
UNITED KINGDOM (continued)				
RANK XEROX LTD.	69	265 000	Copiers	
ALLMAKES LTD.	10	244 200	Vehicle spares	
ALLADIN INTERNATIONAL INC.	28	227 400	Refrigerator spares	
MONO PUMPS LTD. MENCA DIVISION	7	215 700	Pumps and spares	
BP SOLAR	7	201 500	Solar energy equipment	
GALATREK INT. LTD.	12	196 800	Transformers	
NIHON KOHDEN EUROPE LTD.	1	196 200	Laboratory equipment	
GALLENKAMP INTERNATIONAL	33	178 500	Laboratory equipment	
FINNIGAN MAT LTD.	1	168 700	Laboratory equipment	
HARDY & CO. LTD. (M.W.)	2	137 600	Drugs	
SCHERER LTD. (R.P.)	5	115 400	Drugs	
TRI - MED LTD.	1	105 000	Blankets	
LISTER	11	98 000	Diesel engines	
COMPUTER MARIS INT. LTD.	44	93 600	Computer equipment	
ASSOCIATED VEHICLE INDUSTRIES LIMITED	2	93 400	Trucks	
EDUCO	32	93 000	Office supplies	
PERKIN-ELMER LTD.	1	91 000	Laboratory equipment	
NENTECH LTD.	30	87 000	Chemicals	
RELIEF AID SUPPLIES LTD.	1	84 000	Water-testing equipment	
SYDNEY SMITH DENNIS LTD.	7	71 600	Cold-chain equipment	
BIOTEC LABORATORIES	1	68 400	Chemicals	
RECORD MARPLES LTD.	7	57 100	Workshop tools	
DANDO DRILLING SYSTEMS LTD.	1	54 000	Drilling rigs	
KENNEDY INT. (ENG)	16	52 700	Pumps and spares	
NASHUA INT. LTD.				
WORLD ACCOUNT DIVISION	13	52 300	Copiers	
BRANNAN & SONS LTD.	2	50 900	Cold-chain equipment	
ELE INTERNATIONAL LTD.	3	50 900	Water-test kits	
OTHER		1 716 300		

UNITED REPUBLIC OF TANZANIA

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
UNITED STATES OF AMERICA				21 926 800
SMITH KLINE & FRENCH OVERSEAS	113	7 661 000	Vaccines	
WANG LAB. INC.	39	1 847 600	Computer equipment	
HENNESSY INT.	52	860 800	Drill rigs	
MANCHESTER EQUIPMENT	242	715 300	Computers	
DETECTO SCALES INC.	13	661 700	Scales	
H.K. SCHUELER INT. LTD.	28	659 700	Hypodermic syringes	
WORD PRO	168	615 400	Computers	
KNOLL INTERNATIONAL	5	473 400	Computer equipment	
MOTOROLA COMMUNICATION INC.	24	463 100	Radio equipment	
MILLIPORE INTERTECH. INC.	10	451 100	Laboratory equipment	
ROMICON INC.	1	386 100	Laboratory equipment	
PERRY OFFICE PRODUCTS	66	301 700	Office supplies	
DUPONT INSTRUMENTS	2	265 800	Vaccine production equipment	
VOLLRATH COMPANY (THE)	18	251 900	Pots and pans	
ECONINTEL TREASURY SYSTEMS INC.	4	229 300	Computer equipment	
HEWLETT-PACKARD	30	214 800	Computer equipment	
HULL CORPORATION	1	206 400	Vaccine production	
KADAN CO. INC. (D.A.)	8	182 800	Sterilizers	
PC PLUS LTD.	112	169 200	Computers	
IGLOO CORPORATION	5	152 600	Vaccine cold boxes	
YIPCON BUSINESS SYSTEMS	52	150 300	Computer equipment	
TIMEPLEX INC.	2	140 800	Computer equipment	
WORLD NETWORK TRADING INC.	45	132 900	Computer equipment	
WORLD COM	1	131 200	Computer equipment	
SINGER EXPORT	8	127 700	Sewing machines	
T. F. HERCEG, INC.	7	123 600	Rehabilitation equipment	
EXPORT OIL FIELD SUPPLY CO.	45	118 900	Computer equipment	
M. D. INTERNATIONAL INC.	6	118 100	Diagnostic instruments	
FORIHY-SEVENTH STREET PHOTO	60	113 000	Cameras and equipment	
THE THERMOS COMPANY	14	110 700	Vaccine carriers	
ALLIED ELECTRONICS	5	110 000	Radio equipment	
WHETSTONE, HIRAM A. SMITH CO., INC.	3	107 800	Hospital and medical supplies	

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Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
UNITED STATES OF AMERICA (continued)				
NORTH AMERICAN BUSINESS				
MACHINES CORP.	46	107 300	Computer equipment	
SIMA	10	107 100	Anatomical models	
FRIGIDAIRE INTERNATIONAL CO.	5	100 400	Air conditioners	
JOHNSON & JOHNSON	2	96 000	Hospital and medical supplies	
BEVERLY BOOKS, INC.	32	95 400	Books	
IMPERIAL EQUIPMENT CORP.	1	93 700	Computers	
FUJI PHOTOFILM	54	93 100	Audio-visual equipment	
NALGE COMPANY	1	78 900	Laboratory equipment	
FISHER SCIENTIFIC INT.	13	75 400	Laboratory equipment	
MC MASTER-CARR SUPPLY COMPANY	21	74 700	Safety clothing	
ABSORBENT COTTON CO. THE	3	72 900	Bandages	
DEMSTER INDUSTRIES INC.	2	72 000	Pumps	
IMPS	13	71 800	Computer equipment	
CP INTERNATIONAL INC.	1	65 000	Computers	
AIR SHIELDS INTERNATIONAL	9	64 000	Hospital equipment	
SENSORMATIC ELECTRONICS CORP.	1	55 300	Computers	
ENTIRE COMPUTER CENTER	7	55 200	Computer software	
PGI	2	54 800	Medical plastic goods	
SHORR PRODUCTIONS	3	53 800	Measuring boards	
ESLON THERMOPLASTICS, INC.	1	53 200	Pipes and fittings	
SHIMADZU CORPORATION	1	52 800	Drug production equipment	
ATD-AMERICAN CO.	4	52 700	Folding furniture	
ST. LOUIS PIPE & SUPPLY	2	51 700	Pipes and fittings	
LINDENMEYR PAPER COMPANY	4	51 300	Paper	
OTHER	1	923 600		
VIET NAM				1 405 100
NAN DINH WEARING FOOD FACTORY	1	199 900	Foods	
CENTER FOR TECHNICAL SERVICE	1	61 500	Seeds	
OTHER	1	143 700		

Country and name of supplier	Number of orders	Value (United States dollars)	Item	Total purchase order value (United States dollars)
YEMEN				10 300
YUGOSLAVIA				2 970 900
INTEREXPORT - HEMIJA	81	2 940 600	Vaccine	
OTHER		30 300		
ZAIRE				20 700
ZAMBIA				158 000
ZIMBABWE				487 700
MOBILE MOTORS (PVT) LTD.	4	50 700	Vehicles	
OTHER		437 000		
SUBTOTAL				273 341 100
MISCELLANEOUS				23 400 a/
TOTAL				<u>273 364 500 a/</u>

a/ Of which \$77,719,000 are in developing countries.
